Schneider Electric: creating a sustainable & safe energy future

March 19th, 2014 Dr. Philippine de T'Serclaes- Chief Advisor, Global Strategy, Schneider Electric





The world of energy is changing

Urbanization, Industrialization and Digitalization lead the way to the Efficiency Economy



Increasing energy prices Peak demand Pollution Underutilized generation Traffic congestion Changing public opinion

Climate disorder Water scarcity

The World is facing a dilemma: in the next 40 years



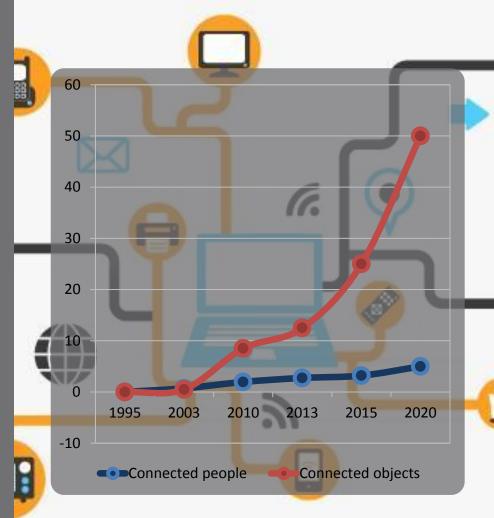


Technological solutions exist to tackle these changing conditions & environment



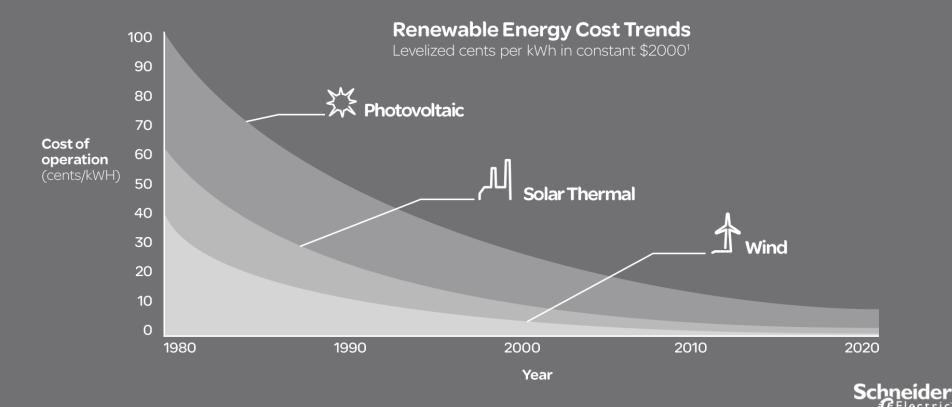
The world is getting smarter.

Connecting machines to machines.



Source: Cisco IBSG April 2011 / Internet World Statistics

Renewable technology is more affordable than ever.....



Schneider Electric has made Efficiency Economy its roadmap



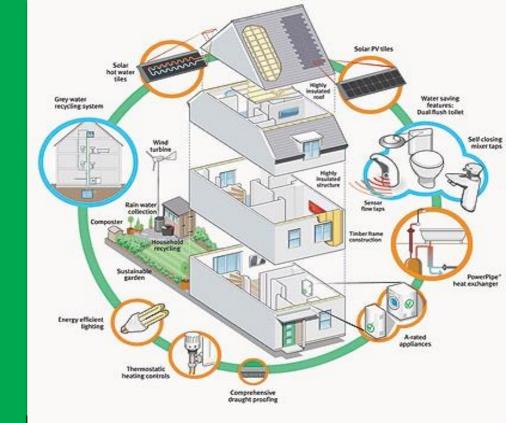
Schneider Electric believes in a new efficiency paradigm to drive long-term sustainability





At Schneider Electric, we believe it's time to save.

Integrate your facility and used decentralised generations to reduce the energy consumed, the cost per kWh and operating expenditure and drive a self-sufficient, net-positive mindset



Control your facilities processes, **optimise** your operations and assets and **conserve** your enterprise resources by combining the worlds of energy & IT **Schneider**

We believe it's time to connect.

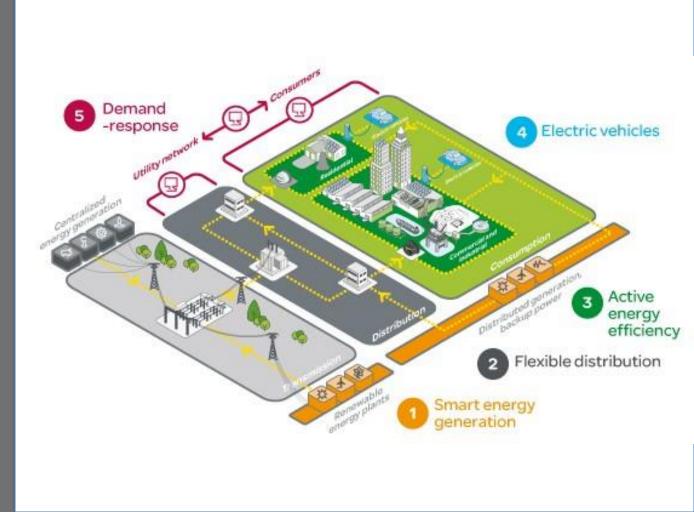
By accessing smart, real time data and information, optimised & delivered across integrated systems though open platforms. We connect all people, points and devices, enabling insight and action for a sustainable future





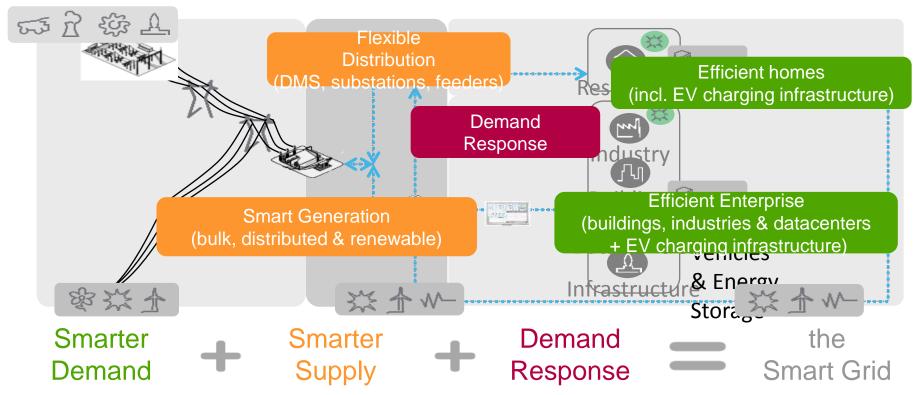
We believe it's time to share across the grid

Enabling people to consume the cheapest, greenest energy across the smart grid





5 areas of expertise, all connected

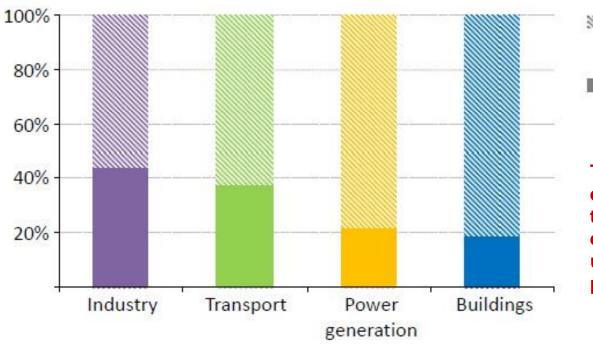


Huge untapped potential: opportunity for private and public through increased collaboration



...and our efficiency entitlement is massive

Energy efficiency potential used by sector in the New Policies Scenario



 Unrealised energy efficiency potential
Realised energy efficiency potential

Two-thirds of the economic potential to improve energy efficiency remains untapped in the period to 2035



Source: World Energy Outlook 2012, OECD / IEA

We are technology enablers to make this new energy world a reality

€25 billion

sales (last 12 months)

43%

of sales in new economies (last 12 months)

28% of sales in Asia Pacific (Q2 2013)

160 000+

employees in 100+ countries

4-5% of sales dedicated to R&D

A large company, with a balanced geographical footprint and a commitment to sustainability



Collaboration in Efficiency will help us make the most of our energy

