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12th International Exhibition & Conference on Minerals, Metals, Metallurgy & Materials



Co-Sponsored by



सत्यमेव जयत

Ministry of Steel
Ministry of Mines
Ministry of Earth Sciences
Ministry of Earth Sciences
Ministry of External Affairs
Ministry of Micro Small & Medium Enterprises
Department of Commerce
Ministry of Heavy Industries and Public Enterprises
Council of Scientific & Industrial Research
GOVERNMENT OF INDIA

29 - 31 2018 August **2018**

Pragati Maidan, New Delhi, INDIA

Organiser

itei ITE

Joint Organiser



Supported by



3 Days Conference on MINERALS AND METALS SECTOR-GROWTH PROSPECTS IN NEW BUSINESS ENVIRONMENT

The Conference will have "Metal Industry Business Forum" involving CEOs, which will be followed by the following technical sessions:

- Prospects of mineral Industries and Raw Material Security for future growth of mineral and metal sectors:
- Planning of infrastructure & Logistic Support
- Enhancing Competitiveness of Indian Steel Sector
- Prospects of Non-Ferrous Industry
- Metals Requirement of Strategic Sectors
- Secondary Steel Sector Its Contributions and challenges
- Energy / Environment issue in Minerals & Metal Sectors

Organized By



About Us - ITE Group Plc, UK

International Trade and Exhibitions India Pvt Ltd (ITEI) is part of the ITE Group Plc, a leading organiser of international trade exhibitions and conferences and specialists in fast-growing emerging and developing markets.

ITE Group is one of the world's leading organiser of international trade exhibitions and conferences and specialise in organising events that help to connect your business to the world. The Group organise over 240 exhibitions and conferences every year in emerging markets such as Russia, Central Asia, India, Southeast Asia, Europe, Africa and USA Organise over 240 exhibitions and conferences each year worldwide with many market leading events and well-known brands in key industry sectors. The product range includes everything from niche specialist conferences through to globally significant trade fairs with mass appeal and influence. Some events are very broad in their appeal, others are focused, niche events. While there is a great deal of expertise throughout the group in the following areas...

- Build & Interiors
- Food, Drink & Hospitality
- Oil, Gas & Energy
- Travel & Tourism
- Transport & Logistics
- Security & Protection
- Fashion, Clothing & Textiles
- Engineering & IndustrialTechnology
- Electronic & Electrical
- Technology
- Healthcare & Medical
- Mining
- Beauty & Cosmetics
- Automotive
- Construction & Machinery
- Paper, Print & Packaging
- Agriculture

Established

1991

Publicly Listed

Number of Events 240+ in 20 countries

Offices
32 in 20 Countries

Staff 1000+

Our events facilitate a direct route to important industry sectors. Consistently producing events that deliver business opportunities has led to increasing brand strength and enhanced our reputation as a reliable and trustworthy partner.

About 12th MMMM

MMMM is, by far, the largest and the most prestigious event on Minerals, Metals, Metallurgy & Materials with presence of a large number of leading companies of Mining, Metals and Materials industries. The event has always received worldwide appreciation from all over the industry and proved to be the best international business platform in India. The event is sponsored by The Indian Institute of Metals – Delhi Chapter (IIM-DC) and is being jointly organized by IIM-DC and International Trade & Exhibitions India Pvt. Ltd. (ITEI), the Indian subsidiary of ITE Group PLC (UK).

MMMM 2018 - A sneak preview

- Support from all major Ministries, trade associations of metal and allied industries.
- Expected presence of over 400 leading Exhibitors from 11+ countries.
- International Participation from China, Austria, Finland, France, Germany, Italy, Russia, Spain, UK & USA.
- A high level International conference on "MINERALS AND METALS SECTOR- GROWTH PROSPECTS IN NEW BUSINESS ENVIRONMENT."
- Concurrent Global Meet of World Metal Forum.
- International Business Networking Program (IBNP).
- Industry Excellence Awards.
- Investor Meet by International Chamber of Commerce.
- More than 27 invited International Trade Delegations from 7+ Countries.

A complete conclave of Policy Makers, CEOs, and Industry experts, Scientists, Academia and Engineers associated with Minerals, Metals, Metallurgical and Allied Industries.

Exhibitor Profile - More then 10,000 Genuine Buyers, Traders & Consultants Participated on all 4 Days both national and international



Metal Manufacturer and Suppliers

- Aluminium
- Copper
- Pipes and Tubes
- Steel and Steel Structures
- Stainless Steel
- Zinc
- Wire
- Lead

Minerals

- Mineral Developments Corporations
- Minerals Exploration Technology
- State Governments
- Handling & Processing
- Transportation and Logistics

Machinery & Technology for Mineral Mining & Processing

- Communication System & Technology
- Conveyor Belting & Components
- Drilling and Crushing
- Earth Moving Equipment and accessories
- Environment & Geology and Mining Related Services
- Fans and Dust Collectors
- Locomotives, Lubricants & Greases
- · Mines Safety Equipment
- Process Control Systems
- · Rock Drilling Equipment

Metallurgical Equipment's & Technology

- Foundry Machinery & Technology
- Welding Equipment & Technology
- Rolling Mill Equipments

Machinery & Technology for Steel & Metal Manufacturina

- Automation & Instrumentations
- Energy Conservation
- Engineering and Design
- Environment Protection
- Filtration & Separation
- Induction Furnace and Heat Treatment
- Nano-Technologies
- Palletisation

- Project Management & Consultation
- Pumps & Valves
- Quality Control
- Refractories
- Safety Equipment & Technology
- Scientific Research & Development
- Scrap Collecting and Recycling
- Sheet Metal, Tube, Section (ferrous and nonferrous)
- Sintering
- Smelting and Refining
- Software Technology

Metal Working Machinery & Technology

- Bearing & Shafts
- Cutting, Shaping, Bending & Welding
- Extrusion
- Finished Products, Components, Assemblies
- Flexible Sheet Metal Working
- Forging, Casting equipment and
 - Accessories
- Forming
- Foundry Engineering
- Furnace and Heat Treatment
- Gears, Motors & Compressors
- Joining, Fastening
- Lapping
- Laser Claddina
- Lubricants
- Machine Tools and Dies
- Polishing
- Spray Painting Systems
- Surface Treatment & Corrosion Technology
- Tube / Section Processing
- Vibrator De-burring Machines &

Consumables

Material Handling Solutions

- Cranes & Lifting Equipment
- Hoists & Aerial Work Platform
- Industrial Trucks, Forklifts & Accessories
- Innovative Logistics Solutions
 - Loading & Unloading Equipment
- Robotic Systems & Automation
- Warehouse Technology & Systems







Visitor Profile

Buying and Sourcing Mineral Processing

- Mineral Development Corporation
- Mineral Processing Units
- Public Sector Enterprises
- MSME and Private Companies
- State Government Departments & Agencies
- Contractors
- Scientific Research & Development Institutions

Steel and Metal Manufacturers

- Metal Producing Companies
- Alloy Manufacturers
- Material Testing Agencies
- Ferrous and Non-ferrous metal production Plants and Units
- Foundry Engineering Units

Buying and Sourcing of Metal & Metal Working Machinery:

- Aerospace & Defense
- Automobile Industry
- Casting, Forgings and Foundry
- Component Manufacturers
- Consulting Service Providers
- Electrical & Electronics Industry
- EPC Companies
- Fabricators
- Iron and Steel Production
- Non-Ferrous Metals Production
- OFMs
- Power Transmission and Distribution
- Railways
- Rolling Mills
- Sheet Metal Fabricators
- Sheet Metal Products, Components Manufacturers
- Shipbuilding and Ship Repair Industry
- Steel & Aluminum Construction
- Tube and Pipe Sector
- Water Supplier Sector

Post Show Report 2016 - A Retrospect



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GOVERNMENT OF INDIA



3 Days Conference on "Minerals and Med

"Minerals and Metal and their Contribution



354 Leading Exhibitors from

11 Countries

14000 SqmGross Exhibition Area



"International Business Networking Program"

Industrial Lubricants, Furnaces & Heat
Treatment Rolling Mills, Pumps & Gears, Transformers

Large Participation from China and Russia

Global Technology Supplier Pavilion Supported by

16 Industry Associations

and

70 Trade Media

7,087 Trade Visitorsfrom 31 Countries



Business Alliance Meet

by URAL Chamber of Commerce & Industries



Invester Meet

by Members of Pacific Alliance comprising of Chile, Peru, & Columbia





Post Show Report 2016 - The Coneference



Dau-/ 10th Aug. 2016

INAUGURAL SESSION

Address by Guest of Honor

SHRI CHAUDHARY BIRENDER SINGH

Union Minister for Steel, Govt. of India

Metal Industry Business Forum

Chaired by: Dr. Aruna Sharma

Secretary, Ministry of Steel, Government of India

Moderate by: Dr. Sanak Mishra

Secretary General & Executive Head

Indian Steel Association

Role of Financial Institutions in shaping future of Metal Sector.

Existing Mineral Resources in India & Its Future Prospecting

- E-Auctioning of Mines
- Opportunities in the Mining Sector
- Exploration Scenario on Mineral & Mining Front
- Challenges and Opportunities in Minerals, Mining, Coal Sector
- Improvised Blasting Design in a Surface Coal Mine













Day-2 11th Aug. 2016

Present & Future of Non-Ferrous in India

- Additive Manufacturing in India Challenges
- Importance of R & D in Aluminum: World and Indian Scenario
- End Use Applications of Copper-Its Challenges and Opportunities
- Improvised Blasting Design in a Surface Coal Mine
- Latest advancement in Coke oven Battery design for reduced environmental impact.
- Economic & Industrial Potential of the Sverdlovsk region by Ural Chamber of Commerce & industry

Technology & Competitiveness of Indian Steel Sector with respect to Global Scenario

- Competitiveness of Indian Steel
- Journey of Tata Steel in Energy Efficiency
- Coal Injection in India The Myth is Broken
- Raw Material Security and Rising Imports
- Challenges in Installation of Basic Oxygen Furnaces (BOF)
- Focus on Industry 4.0 in the metals industry for digitalization of steel production

Effective Utilisation of Low Grade Mineral Resources

- Beneficiation Plant at Balaghat by Bateman for upgrading low grade manganese ore By jigging process
- Pelletisation and Beneficiation of Ores
- Trend Towards Increased adoption of pelletisation and its increasing use in large Bfs
- Role of Pellets in Effective Utilisation of low/medium grade iron ore
- Quality Requirement of Iron bearing burden for Large BFs in the context of SAIL (RDCIS)
- Reduced Sinter Production Costs-Mechanical and Process Solutions
- Presentation on Pellets by Essar Steel

Role of Infrastructure Sector to meet the Challenges of Metal

- Dedicated Freight Corridor for movement of raw materials and finished goods - East & West Rail Corridor
- Shipping & Port Development
- Road Infrastructure
- Infrastructure for Metals and Minerals
- Stainless steel End-Use Evolution in India







Day-3 12th Aug. 2016

Energy, Environment of Metal Sector/Super Alloys Industry

- Carbothermic reduction of black sand ilmenite to form Fe-TiC Composite
- Application of Robot Spraying Marking and Character Recognition System in High Temperature Metallurgical
- Paul Wurth's contribution in Efficient Iron Making with Proven Technologies
- High Strength Steels for Naval Application
- Coal Injection in India The Myth is Broken

VALEDICTORY SESSION

- Address by Chief Guest Mr. Vishnu Deo Sai, Hon'ble Minister of State for Steel
- Exhibitor Awards Program



















Post Show Report 2016 - Visitor Statistics



Day	Show Timing	No. of Visitors
Day 1	10 am - 6 pm	2,405
Day 2	10 am - 6 pm	2,727
Day 3	10 am - 6 pm	1,955
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Total-7,087

Rating the Exhibition



Factors which influenced their visit

- Opportunity to buy new products
- Variety of products on display
- · Networking Opportunity with Industry Leaders
- New Suppliers
- To gather general information
- Opportunity to look for dealerships

Source of Information About the Show



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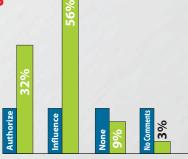
Key Sectors of Interest

- Aluminum Production
- Automation Technology
- Base Metals Production
- Copper Production
- Energy Conservation
- Ferro-Alloy
- Forging
- Foundry
- Furnaces
- Heat Treatment
- Instrumentation
- · Iron & Steel Making
- Machine Tools

- Metal Engineering
- Process Control
- Raw Materials
- Refractory Products
- Rolling Mills
- Tube & Pipes
- Welding Technology
- Wires & Cables
- Zinc Production
- Instrumentation
- Iron & Steel Making
- Mineral Processing
- Pumps & Valves

- Bearings
- Gears
- · Plant Machinery & Equipment
- Fire Detection & Suppression Systems
- Casting Machines & Technologies
- Measuring, Testing and Control
- Metal and Scrap Recycling
- Metal Shaping & Finishing
- Metallurgical Equipment
- · Ferrous and Non-Ferrous Production
- Automation Technologies
- Others

Role in decision making process



Post Show Report 2016 - Some Brands At Show







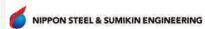




























































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Steps to speed up steel dumping probe on cards

Onslaught of cheap imports affecting local industry



Protective duty

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वारित्व संस्कातना

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अपरंपरागत सेक्टरों में बढ़ाएं ील के उपयोग : चौधरी बिरेन्दर



मिलस्ट्स व मेरल्स प्रदर्शनी प्रगति मैदान में शरू. 12 अगस्त तक घलेगी प्रदर्शनी

को विकास, १० अस्तर (अवस्था) प्रसास there if want it farme were पैरातामा एवं मेरीसम्बद्धाः व्यानामाञ्चन ५०००मी की सुर्व ताल को नह । इन्हर्सती में इस्थल सेक्टर में जह बर्ज अपन बात शहरे की फिराने। िकार माध्यान व जारा ज्याना को जो जाता इसके (किन्य के क्षेत्र मेटान) (ग्राम्य प्राप्त PRINCE THE HOUSE BUILDING IN COLUMN उन्पात मंत्रा जीवन किरूर उन्न ने किया।

इस्पाल मंत्री श्रीधरी विराटर सिंह के काल अवरंग्याम सेन्द्रमें में स्टीन में उपयोग पर कर देश बाहिए, हाक स्टील की बांल करत

बढ़ सके रहाने प्रतान रिवान वर्ग राज्योत्साना रिकार और रेडिस की स्थापन को है। of now Price us four new or Britishner इसे दी महीने के लिए बढ़ाया गया है और and in these pass some rich is

permit econes and service of married रूपो ने फल, यह इम ७० लिसियन टन स्टीए जो रिसारिक्त को तो 100,000 करेड की कता का समाते हैं। इसीने बता, प्रस्तानांकी एक क्षेत्री मध्याचीय के विश्व को है पर चरि all to wor it shah was it is करनी हिंडी को रखा करनी जाती है।

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इस्पात उत्पादों की डंपिंग के खिलाफ शिकायतों की जांच प्रक्रिया तेज करने में लगी है सरकार

शामिती : एवं रिश्ना

tomat fire out one mak the THE SHIP SERVICE AND ADDRESS AND of what is not seen in जानी कर के तर करे ने उसमें to me un the highest seen on and soon is any direct in a कि बात करने के बेल उनके बेल के जन्म है महत् है।

का का कि राजार जी। वर्तालक कार्यक उपने गाम ती का प्रमान क्षीत के निरम्भ निवास । अनुसूत्र है कि हमें करत करते हैं के लोग बता कि बता है की होंगे कर कि cal with all mad are one dight a more and all more in the party of the इस्तांकी पुरुष करने की पूर्व निका आपूर्व के प्राप्त के प्रीप हु के हे आहे जा the state or some or the same of the fears we mad a say unity they says as at miner will sessibility was at fundor or केर में का हो तो कि के की है की इसे किया की की कार्य का माना the state of the s alle in conseguit il region il. Con it us on an anni on anni question non a sist d'altre il water and market before the best and the second market and formatifolismus still eine Rejob and est de seus ern er a de

THE REAL PROPERTY OF THE PROPERTY OF THE P. हर्स्स प्रीच्य साम्य कार्य में सी शास्त्र से क्षेत्र है।

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NEWS

Procedure for filling anti-dumping duty cases to be simplified

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THE RESERVE AND POST OF PERSONS ASSESSED. Edit of the National Conference of the Conferenc WE SEE SOME THE REAL PROPERTY AND ADDRESS. MATERIAL PROPERTY.



India likely to become second largest steel producer by Dec

"Indie is likely to leave Japan bettild and become world's second largest shed producer by December 2016," IN Delhi Chapter Chalman K L Metrotra said in a statement.

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NEW DELHI India is set to per Japan to become the world's second largest shall produce by Decomber the your air official of Indian historie of Missie, Official and

"Notice in Nikby to Jerome Japon Sellent", and Jerome wide's secretal be just able produced by Omeraises 2011," NM Daths Chapter Chapters K.J. Maketha and at a stampount.

Promoses, what needs to be uniforwised as will it be the growthing or provinced

process that will have bridge actions the ambitions 300 million because supply, action thatbeing, who has also served as chairment and makinging director of state-run management immed MCA.

"Next to target the which for strength sector — delinear production, including reveal earthcat, frightless, reprinter residens and 1690% appear vehicles. India sector to be trapering about of all the spaces requirement as of new * he added."

Hit is organizing the 11th edition of Minimus, Alletins, Minimus, Minimus,

Marit than 300 earlithness from 25 countries, extrading Chine, France, Centumy, Resour, UK and US, will perform in this event.

MMMM 2016 is co-sponsored by Ministries of Steet, Minior, Earth Sciences, External Affairs, Commission and traducts. Heavy Instructors and Public Enterprises and Afron. Small and Weltiern Enterprises, Sessions the Council of Scientific and thicknotes Humanity (CSR).

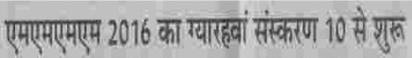












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अंतरराष्ट्रीय प्रदर्शनी १० से नयी दिल्ली में

रांगी, विकास्य नेहल्स, नेहलजी व nefrancia are significant are new parties अधिका (धारम्भागम्। २०१६) सा वाची बारकरण 10 से 12 अगस्त की ध्यानि केन्द्र नहीं विकासी है होता. जटकारम असाम यंत्री सीवरी विरेटर पिले कर्ना अपने 25 देशों में 300 से प्रतिवामी विकास क्षेत्र चीन अविद्या कांग, फिन्सैंड, जर्मनी, इटली, रूप स्थेन, युक्त और एप्पाप असे देश इसमें विस्ता लेंगे निष्य के अवसी के लिये सात देशों के व्यापासिक प्रतिनिधि भी दौरा करेंगे. चिन्तों व भीवसका में इस्पात प्रतान की संभावनाओं के लिए ये विशेष सेमन भी होंगे, वह जानकारी इंडान अंटरियट जॉप मेटला के अक्रवचा प्रसपस महिता ने दी.



Post Show Report 2016 - News & Views





"Excellent Responsive Event. Good Audience in IBNP. We got good response for targeted audience. Good marketing & branding done by ITEI."

Bijoyen Das, General Manager (Mktg.), Transformers & Rectifiers (India)
Pvt. Ltd.

"MMMM Exhibition is a great platform for us and all the steel industry. We look forward to this exhibition everytime to showcase our new innovations and technology."

Varun Jay Rana, Chief Executive, YOGIJI DIGI

"Impressive Exhibition. Have great interaction with clients."

Ajay Suneja, Chief General Manager - (Project & Equipment),

Sinosteel India Private Limited

"Well organized show where we got the opportunity to meet our customers. Some Technical sessions were really informative.."

Sharat Chojar, Asst. Vice President (Marketing), Electrotherm (India)

"Good Experience to come here. Nice Arrangement. Keep it up."

Kishore Magre, DGM – Mines, MOIL Limited

"Exhibition was upto the mark. Every facility was available. Staff was very co-operative. Keep it up."

Jaya Singh, Director - Palaeontology Division, Geological Survey of

"It's a great show to meet in same segment people."

Rakesh Kumar, Key Account Manager - Essar Steel India Limited

"Thank you very much for this great exhibition. It was our first and best exhibition in India."

Zlotin Dmitriy, Commercial Director, Termo Nord Stream Ltd.

"Very well done performance. Highly qualified visitors."

Stephan Herrmann, Managing Director, Encon System Solutions

"Great team, good synergy & timely execution makes ITEI a differentiator in the exhibition industry. Keep the good work on Roll!"

Yogesh Karandikar, Managing Director, Siiddhey Instrumentation (OPC) Pvt. Ltd.

"Good Platform to Grow...."

Vibha Mishra, MECON Limited

"Excellent Show. Good response and an opportunity to interact with prospect buyers. Certainly will participate in the next Edition."

Jay Shah, Director - Sales & Marketing, Essential Power Transmission Pvt. Ltd.

"It's been our first visit and taking part in a fair in India and we had a lot of new contacts - very good platform for business."

Frank Kramer, Engineering, Encon System Solutions

"The experience here has been good. We did have quite good footfall in our stall from the industry intended for. Would like to participate again next time!"

Ashok Chowdhary, Director, Tristar Metallurgical Pvt. Ltd.

"Very well organized. Good Companies here with innovative solutions. Inauguration function very impressive. All aminities available, Much better than last edition."

Siddharth, Corporate Communication, Steel Authority of India



Post Show Report 2016 - In Pictures









































As a Sponsor

- Benefit from an ideal time, place and opportunity to get noticed
- · Stand out from the crowd
- Enhance your leadership status
- · Project a long lasting brand image to a targeted audience

As an Exhibitor

- Display your latest machinery, technology, products and services to highly focused trade visitors, trade media and delegations
- One to one interaction with the industry at one location
- Brand building among industry and end users
- Explore new business and investment opportunities

As a Visitor

- Find about the latest technology, machinery and services available in the market
- Find availability of raw materials, alternate suppliers of machinery, equipment and spares
- Find about sources of investments & funding
- · Find professionals & skilled manpower

International Conference



A high level Concurrent International Conference on Minerals and Metals Sector- GROWTH PROSPECTS IN NEW BUSINESS ENVIRONMENT will be organized by The Indian Institute of Metals – Delhi Chapter. The conference will deliberate and debate on the current challenges facing the Mineral & Metal Industry in India. The conference will provide networking opportunity to the industry professionals and will be attended by the leading

luminaries of the industry.

The conference will also deliberate on market development and dissemination of technical information in respect of Metal, Minerals, Materials and allied industries.

This Conference will also be a platform for sharing the best practices prevailing in the industry and initiating a meaningful dialogue with the industry professionals, thus fulfilling its objective of achieving excellence in this sector.

Co- located Shows

MMMM 2018 will be organized with five other highly specialized concurrent events to create a mega business platform for Machinery, Technology and Engineering sectors in India







Asia's Largest Used Machinery Exhibition



Pumps, Valves & Compressors Gears, Motors & Controls Bearings, Shafts & Couplings





International Exhibition on Hand Tools & Power Tools, Fasteners & Industrial Tools Industry

Event Promotion:

A 360 degree integrated marketing communication approach will be adopted to promote

the event through various channels and initiatives like:

- Aggressive Event promotion on social media platform like Linkedin, Facebook and Twitter
- Promotion through a sustained PR Campaign till the end of the event
- A sustained campaign in the Trade Media till the end of the event
- Launch Functions
- Strategic Tie-ups with reputed associations
- Promotions in other relevant exhibitions and conference globally
- Regular advertisements in various trade magazines
- Newspaper advertisements
- Event updates through weekly emails
- Electronic advertisements on various trade portals
- Personalised invitation to the industry
- Telecalling



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