

V1 - Updated :04-08-2017

N° of Pers	N° of company	Company	Sector of activity	Activity description	Entity profile expectations of Monegasque companies	Profile of people the Monegasque companies would like to meet	Site web	First name	Last name
1	1	BANK JULIUS BAER (MONACO)	Financial services - Banking	Financial activity including asset management, real estate financing, lombard financing, advisory.	High net worth individual, Entrepreneurs, Family offices	Entrepreneurs , Bankers	www.juliusbaer.com	Bruno	DUMITRESCU
1	1	BANQUE HAVILLAND	Financial services - Banking	Established in 2009 by the Rowland family, the Bank is managed with the financial conservatism that has been the hallmark of the family. Banque Havilland will strive to offer the excellent and discreet service that as a high net worth family would expect from a private bank. Through the Bank, the Family can share with you its business network and facilitate access to new people, new locations and investment opportunities. Family ownership also provides stability and longevity to the business.	Law firms, financial consulting firms All people interested in Monegasque finance	Owners, Founders ,Top management	www.banquehavilland.com	Sébastien	LERJEN
1	1	CARTHAGE HERITAGE	Food international trade - olive oil & textile	Import Export of Organic olive oil, produced with handmade craftsmanship. We provide two types of products : 1 - Top of the range of olive oil for prestigious clients such as gourmet restaurants, luxury hotels, delicatessens. - Olive oil for retails sector, distributors, wholesale purchasing. 2- wholesale textile products mainly Fouta such as bath and beach towels, scarves, tablecloths and others.	We are looking specially for ; gastronomy, retail sector & wholesaler 1 - Delicatessens, organic store, luxury hotels, restaurant, shoppings malls, food hall, gourmet store. 2- Retail sector, distributors, wholesale purchasing.	Buyers department, chefs, CEO, distributors, food brokers. CEOs of shopping center and gourmet food shops . Would also like to meet the head of the Franchise association. <b>Companies identified to organize BtoB meetings :</b> - <b>Globus Gourmet</b> - <b>Azbuka</b> - <b>Auchon</b> - <b>Biostoria</b> - <b>Perekrestok</b> <b>Contacts already in country :</b> - <b>Apoca: tel +7495 933-2023 ; leeva@arosa.ru</b> - <b>CCI France Russie</b> - <b>Mr Yurgens</b> Competitors in the country : Yes a few, such as "Château d'Estoublon" a high-quality French olive oil with a strong reputation and then other brands only in the large distribution.	www.carthageheritage.com	Fares	ZIDI
1	1	CENTRE HOSPITALIER PRINCESSE GRACE	Health - Hospital of Monaco	The CHPG (859 beds) is the only public hospital in the Principality, with qualified professionals and a high-level technical platform serving patients. Following the recommendations of the Strategic Council for Attractivity, CHPG has established three 70 m2 suites in the new premises called "Monaco Princess Grace Check-up Unit" (MPGCU).	Russian patients are among the privileged targets. Luxury medical concierge. Patient with the financial potential to perform a check-up at Monaco Princess Grace Check-up Unit (MPGCU).	Targeted Profile : Luxury medical concierge Patient with the financial potential to perform a check-up at Monaco Princess Grace Check-up Unit (MPGCU). Specific companies targeted are: Luxury voyage Medica Tour Healthcare Travel Council Expert-Travels Luxury&medical tourism IMTAA Magnum Virtus	www.chpg.mc www.checkupunit.chpg.mc	Patrick	BINI
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1	1	COMPAGNIE MONEGASQUE DE BANQUE (CMB)	Financial services - Banking	CMB is one of the market leaders in international private banking in Monaco. It is a wholly owned subsidiary of Mediobanca SpA, an Italian Investment Bank listed on the Milan stock exchange. Created in 1976, CMB has focused on providing quality private banking services. CMB offers clients a range of services organized around two core businesses: investment management and financing, with a wide range of investment products and services.	Lawyers Tax Experts		www.cmb.mc	Andreas	KISTLER
1	1	EN-S SPORTS MONACO	Textile & clothing international trade	We import/export all brand in sports including products footwear, accessories – Europe/Africa/Dubaï/Usa.	Looking for clients such as: chain stores e-commerce. Business in sportswear business. If can find importers of market from Europe - useful.	Decision makers – Buyers, owners.	www.ensmonaco.com	Nisham	SAWNEY
1	1	GORDON S.BLAIR LAW OFFICES	Legal Advice	Gordon Blair is an independent law firm, established in Monaco in 1920. We provide comprehensive and personalised services to individuals, worldwide families, local companies and international groups. We have decades of experience in a broad range of legal problems and scenarios which has permitted our team to acquire a substantial expertise in the most sophisticated legal techniques and to develop a keen sense of innovation. We address a large number of cross-border issues and work closely with a selected network of professionals located in major jurisdictions, including a strong partnership with Gordon S. Blair Switzerland in Geneva.	international law firms solicitors bankers wealth managers family offices They have already contacts with : ALRUD (Maxim Alekseev) Baker McKenzie (Artem Toropov) PWC (Diana Kalyaeva)	Lawyers specialized in domestic law (tax law, currency control rules, CRS rules) They have already contacts with : ALRUD (Maxim Alekseev) Baker McKenzie (Artem Toropov) PWC (Diana Kalyaeva)	www.gordonblair.com	Ekaterina	POTEMKINA
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1	1	KBL MONACO PRIVATE BANKERS	Financial services - Banking	KBL Monaco Private Bankers is a private bank of a type “boutique” with a client focus. We specialise in the following services: investment advice, portfolio management, financial planning, succession planning, insurance and credit solutions. Operating in 50 cities across Europe, KBL Group combine deep local insight with international perspective.	Prospective private banking clients: entrepreneurs businessmen investors	Businessmen, investors, wealthy individuals	www.kblmonaco.com	Evgenia	SMERKIS
1	1	MONACO MEDIA DIFFUSION	Media	Exclusive professional broadcaster for radio and DigitalTV on Monegasque frequencies allowed by the International Union of Telecommunication. The coverage concerns part of the French Riviera: 800.000 inhabitants. Extension of the activity on telecommunications: data, WiFi High Density, advertising sales Division. The services also include interpretation during business meetings and negotiations, professional and private meetings, exhibitions, seminars, conferences and other events at varying levels. Linguistic assistance in all administrative procedures, as well as all other procedures that require translation and interpreting.	Interested in all type of media (radio or TV) and potentially. Regarding our new development, equipment of important structure (stadium, concert hall...) in WiFi HD and others data options. One of our clients is Radio Baikal, a Russian radio	Strategic and Development Director of media companies Technical director of important structure (Stadium, theatre, concert hall, etc...) where there are big events	www.mmd.mc	Pierre	MEDECIN
1	1	MONACO TRANSLATIONS BY ELIZAVETA LOVERING	Translation company	The company « Monaco Translations by Elizaveta Lovering », based in Principality of Monaco, provides professional translation and interpretation services in French <> Russian and English <> Russian, offering free and sworn translations, interpreting and accompaniment in sworn interpretation from and to the Russian language.	international translation companies lawyers , international companies consulting companies			Elizaveta	TANEL LOVERING

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1	1	MY SUSHI	Restauration business	My Sushi is a group of restaurants and kiosks in hypermarkets. My Sushi offers a japanese and healthy restauration concept. Our philosophy is based on a respect for the fundamentals of Japanese cuisine, enabling us to offer our customers healthy and balanced food. Our commitment to the quality and freshness of the product we use is one of My Sushi's key values. This includes guaranteeing that our salmon is Label Rouge certified and preparing our products by hand and to order.	We look for potential master franchisee to implement our different format : • Sushi Delivery restaurant • Kiosque and stand in hypermarkets		www.mysushi.com	Gianni	ANGELINI
1	1	ROSEMONT CONSULTING	Legal Advice	their families such as: 1. Tax and estate planning focusing more specifically to individuals and international families with cross frontier tax issues and assets protection. Assist our clients to optimize their tax strategy and accompany them in their choice of tax structuring mostly using onshore tax planning solutions. 2. Consideration of the various tax residence options, and we are also able to assist clients with pre-move planning to most of European states and especially Monaco and France, structuring ownership of assets and residence and visa applications. 3. High specialization in advising and structuring French or Monaco property by non-resident, especially using tax treaty "loopholes" and French tax optimizations possible for non-resident. 4. Multifamily office services relating to French and Monaco property company administration and tax and accounting annual follow up. This can include very wide services such as concierge services for client spending time in France or Monaco. Our company is specialized in real estate ownership & management: we advise on the implications and structuring for the ownership of property, and assist our clients with the coordination of parties during a property purchase, give advice at the pre-contract and contract stages on all issues related to the purchase such as building authorizations, rights of access, certificates of conformity, building guarantee.	Investors from Russia local professionals assisting them international law firms solicitors bankers, wealth managers & family officers	Banks , Law firms International consulting firms, Real estate agents	www.rosemont.mc	Yvan	YAKOVENKO
1	1	SUISSCOURTAGE ASSURANCES	Insurance	As an insurance broker based in Monaco with an international presence in France, Monaco, Italy, London ( LLOYD'S BROKER) Luxembourg, Netherlands and USA. SUISSCOURTAGE is the solution for exclusive clientele with specific needs and also for company insurance which protects businesses.	Industry transport and logistics Generally speaking , any company having international activities. Aviation insurance, superyacht insurance, international healthcare, private insurance (Fine art, Jewellery, Luxury cars, kidnapping and ransom etc..) Life insurance and investments	Entrepreneurs with international activities		Claire	GAVEN
4		MONACO ECONOMIC BOARD					www.meb.mc		
19	13								
TBC	TBC	MULTITECH ASSOCIATES	Corporate service provider - consulting services	Marketing advice and strategy for the USA, Russia and Europe.	Corporate service provide - Russian	Consulting services with a focus on Information, Technology and Communication	na	Alex	TSCHYRKOW
TBC	TBC	MONTE- CARLO SBM	Tourism - hotel - catering					TBC	TBC
TBC	TBC	FRIMO	Food international trade - meat and sea food					Mirko	ALBISETTI
TBC	TBC	CABINET WOLZOK	Real Estate - Union					Jean-Sébastien	FIORUCCI
TBC	TBC	PRESS	Nice Matin Edition Monaco Matin					TBC	TBC