





Department of Pharmaceuticals Ministry of Chemicals and Fertilizers Government of India



INTERNATIONAL EXHIBITION & CONFERENCE ON MEDICAL DEVICE SECTOR





9th-11th February, 2017

Bangalore International Exhibition Centre, Bengaluru









INDIAN MEDICAL DEVICE SECTOR

An Overview

The Indian Medical Device sector is currently valued at USD 5.5 billion and despite challenges, the market is poised to grow rapidly at 13-15 percent for next five years, to a market size of USD 10-15 billion by 2020. (According to FICCI & McKinsey Knowledge Report 2016 "Medical Device Industry: Realising the 'Make in India' Opportunity")

The Medical electronics & device industry has witnessed a double digit growth in recent years and this growth trajectory is expected to continue due to the rising incidence of chronic diseases, increased urbanization, a growing elderly population and increased awareness about latest technology solutions to save augment life and rehabilitation. The influx of Medical Electronics technology has also reinforced the existing Healthcare infrastructure in various ways right from digitizing medical test, diagnostic and therapeutic procedures to enhancing the reach of Healthcare through Telemedicine and Health IT.



Department of Pharmaceuticals (DoP), Ministry of Chemicals & Fertilizers, Government of India along with FICCI has been actively working towards growth of Medical Device sector in providing affordable access & care to needy patients. Since our objective has always been to encourage and bring forward with best technology solutions and manufacturing, therefore, now, DoP & FICCI wishes to add another extension to its ongoing efforts through the INDIA MEDICAL DEVICE 2017, 2nd International Exhibition & Conference jointly organized by Department of Pharmaceuticals, Ministry of Chemicals & Fertilizers, Government of India and Federation of Indian Chambers of Commerce & Industry (FICCI) from February 9 -11, 2017 at BIEC, Bengaluru.

The show will bring together key decision makers from the realms of industry, academia, regulators, government to gauge opportunities and estimate the potential of Indigenous manufacturing for Medical electronics & devices in India and also create an ecosystem to enable path breaking initiatives & innovations for care provision.

HIGHLIGHTS

- One of the focused exhibitions on Medical Devices Sector with over 150 exhibiting companies
- Country Pavilions
- Concurrent Conference on Medical Devices sector
- Technical Workshops
- International Buying Delegation from various countries
- Co-Located India Pharma exhibition on the Pharmaceutical sector
- Buyer Seller Meets (Procurement specialists from hospitals and healthcare organisations)
- Excellent Facilities of Business centre, Lounge, Exhibitors' restaurant, Information desk, Travel & transport support, Business Information centre



WHY PARTICIPATE

MSMEs manufacturing in India can participate to:

- Showcase core Indigenous capacities as key contributors in the 'Make In India' dream
- Seek coalitions and joint ventures for enhancing capacities and export market reach

MNCs already operating in India can participate to:

- Share learnings as Trend setters in the Global Med Tech arena
- Showcase their role on the learning curve as India aims to evolve as a Med Tech Hub for South Asia
- Forge coalitions with Indigenous developers to build the much needed ancillary network

MNCs planning to set up Manufacturing in India can participate to:

- Seek perspectives from policy makers and Industry leaders from Indian Med Tech sector on market dynamics
- Seek facilitation on queries and prospective Investment decisions in India

WHAT TO EXPECT

■ Conference: Deliberations on policy roadmap and other topical issues in manufacturing of medical electronics and devices

- Delegate Participation: Over 200 with substantial foreign participation
- Exhibition: Showcase technologies and products to the Indian & International healthcare fraternity
- One to One Interaction: Facilitation of B2B & G2B meetings with stakeholders
- Recommendations: Emerging from the stakeholders and decision makers towards best practices in Indigenous manufacturing.
- Networking Opportunities: Build contacts with important stakeholders



EXHIBITORS' PROFILE

Medical Electronics

- Semiconductor / IC / Sensors
- Processor
- EDAs
- Laser technologies
- Research Institutions
- Batteries
- Power & Adaptors
- Camera / Lenses
- MEMS
- Monitor / Graphics
- Graphics Interface
- ICs Motor
- Communications
- Networking Devices
- X-rays / CT / MRI
- OEM etc

Home Medical Electronics

- Blood pressure monitor
- Blood glucose monitor
- Oximeter
- Hearing aids
- Oxygen machine
- Ventilator
- Medical and beauty equipment
- Ultrasonic instrument
- Spa instrument
- RF instrument
- Mask instrument
- Cleaning instrument
- Acne removing instrument
- Hair removal instrument
- Breast beautifying
- Body sculpting instrument

Hospital Equipment & Supplies

- Autoclave
- Diagnostic Equipment
- Hospital Consumable
- Hospital Holloware
- Hospital Rubber Products
- Medical Refrigerator
- Suction Unit





Laboratory Chemicals & Gases

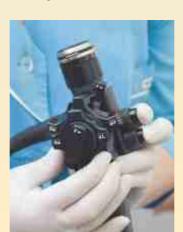
- Anesthesia Gas
- Chemical Indicators
- Chemical Solutions
- Dry Chemical
- Dyes
- Hplc Solvents
- Laboratory Gas
- Reagent
- Respiratory Gas
- Solvents

Laboratory Equipments

- Electrophoresis Equipment
- Laboratory Centrifuge
- Laboratory Microscopes
- Laboratory Autoclaves
- Laboratory Consumables
- Laboratory Incubator Laboratory Mixers
- Laboratory Water Bath
- Medical Gas Equipments

Medical Instruments

- Anaesthesia Instruments
- Arthroscopy Instruments
- Cardiovascular Instruments
- Cast Instruments
- Dental Instruments
- Dermal Instruments
- Ear Instruments
- Forceps
- Knives
- Laparoscopy Equipments
- Nail Instruments
- Nasal Instruments
- Neurosurgery Instruments
- Ophthalmic Instruments
- Oral Instruments
- Orthopedic Instruments
- Physiotherapy Equipments
- Rectal Instruments
- Scalpels
- Scissors
- Surgical Instruments
- Urological Instruments





Medical Clothing

- Medical Accessories
- Medical Apparels

Patient Aids

- Bathroom Aid
- Dining Aid
- Dressing Aid
- Hearing Aid
- Household Aid
- Kitchen Aid
- Mobility Aid
- Orthopaedic Aid Rehabilitation Aid
- Respiratory Aid

Waste Management Plants & **Equipments**

- Medical Waste Treatment Equipments
- Waste Management Plants
- Waste Treatment Equipments
- Wastewater Treatment Equipments

Hospital Furniture

- Baby Furniture
- Hospital Bed
- Hospital Cabinet
- Hospital Cart
- Hospital Chair
- Hospital Stand
- Hospital Stool
- Hospital Table
- Hospital Trolley Patient Transport Systems

Others

- Research Institutes & Academia
- Medical Services & Publications
- Information & Communication Technology
- Packaging & Printing

VISITORS' & CONFERENCE DELEGATES' PROFILE:

Focus group consists of:

- All Doctors & Diagnostic professionals, CEOs and Key decision makers from Frontline companies, Directors and Key decision makers from Hospitals & Diagnostic labs.
- Key Decision makers from Government of India's Ministries i.e. Science & Technology, Communication & Information Technology, Health & Family Welfare, Commerce & Industry, Department of Atomic Energy, Department of Space, Directorate of Railway Health Services, Regulatory Agencies, Banks, Financial & Tele-communication service providers, Research & development organizations.
- Academic & allied professionals from Electronics, Electrical, Material sciences, Medical electronics fraternity, Diagnostics, Therapeutic & Clinical laboratory equipment, Telemedicine.
- Senior Diplomats from Foreign Missions in India along with the International Buying Delegations.
- Bilateral & Multilateral Science, Healthcare, Business & Educational institutions & Associations.

Experts in:

- Scanning and Imaging equipments, Monitoring and Implants.
- Cardiology, Neuro Sciences, Endoscopy, Nephrology, Oncology, Orthopaedics & Spinal, Diagnostics & Haematology.
- Radiology, Radiation safety, Nuclear medicine, Embedded software & chips, Control & monitoring equipments.
- Personal medical devices, Microprocessor based sensing.
- Bio Tech and Pharmaceuticals, Clinical research, General medicine, Infection protocols.
- Telecommunication equipments and Service providers.
- Life Support Systems (Critical & Trauma care), Bio-physical monitoring, Surgery, physiotherapy.
- Bionics & Rehabilitation of physically challenged, organ transplant.
- Selection / Recommendation of Medical equipments, Products and Technologies, Regulation & Accreditation and Quality control.

The allied Senior professionals and consultants from sectors associated with Bio-Medical electronics viz. Electrical / Electronics / Software / IT / Precision Engineering etc. involved in development, marketing and operation.







INDIA MEDICAL EXPO 2016 - A GLIMPSE

- Participation of 67 companies in the exhibition
- DIPP Pavilion showcasing 'Make in India' campaign
- Department of Science & Technology INNOVATORS PAVILION
- DeitY pavilion along with participation from CDAC & SAMEER showcasing the latest technological developments in the Medical Device & Electronics sector
- Reverse Buyer Seller Meet by Engineering Export Promotion Council (EEPC)
- Karnataka Udyog Mitra participating as Host State
- Government of Telangana pavilion
- Start Up pavilion with participation of 6 Start Up units
- CEOs Forum with the Hon'ble Minister of Chemicals & Fertilizers
- Conference on the sector with topics: "Policy Interventions", "Innovation and Start-ups", "Leveraging m-health & e-Health technology platforms" and "Make in India"



















PARTICIPATION CHARGES:

	Bare Space per sq.m. (Min 36 sq.m.)	Shell Space per sq.m. (Min 9 sq.m.)	Conference Delegate
Indian	INR 8500	INR 9000	INR 5000
Foreign	USD 275	USD 300	USD 100
*Service Tax @ 14.50 extra			

For Participation, contact:

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